UNLOCKING GREECE:

Why Greece is the new Telecoms Gateway

George Nolis
CEO Lancom

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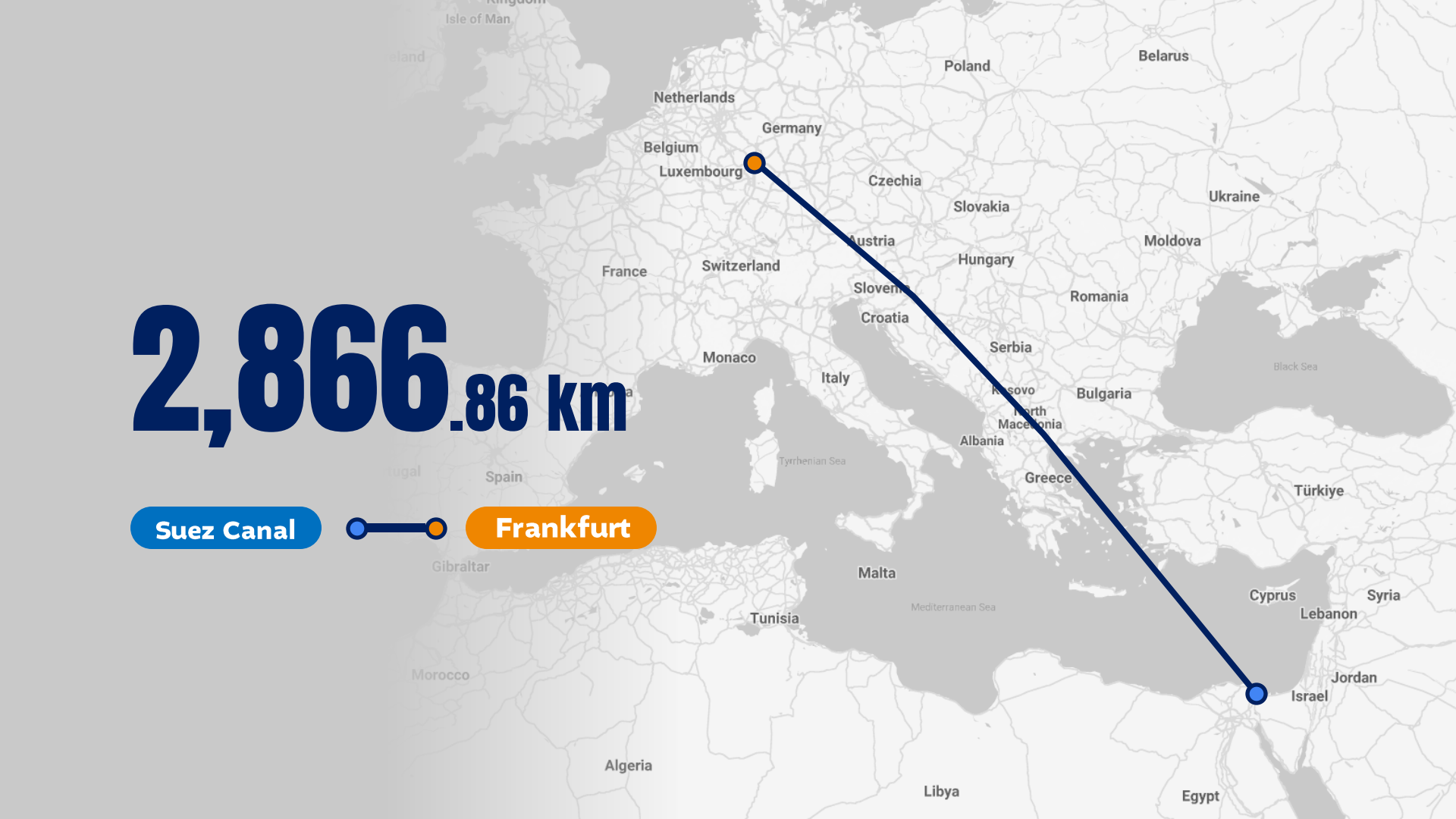
TIRANA
ISTANBUL
MADRID
THESSALONIKI
BALKAN GATE THESSALONIKI
LANCOM DC THESSALONIKI
VALENCIA
CAGLIARI
LISBON
SINES
CROTONE
PREVEZA
PALERMO
ATHENS
LANCOM DC ATHENS
BALKAN GATE CRETE
LEGEND
As built May 2023. Maps are not to scale.
EXA
Islalink
GRID Telecom
Vestitel
United Group International (UGI)
Balkan Gate DC
Lancom DC

Engineer

What does an engineer do?

An engineer is a professional who invents, designs, analyzes, builds, and tests machines, systems, structures, and materials to meet functional objectives while considering practicality, regulations, safety, and cost.


2,866.86 km
Suez Canal
Frankfurt
Isle of Man
Poland
Belarus
Netherlands
Germany
Belgium
Luxembourg
Czechia
Slovakia
Ukraine
Austria
Moldova
France
Switzerland
Hungary
Slovenia
Romania
Croatia
Monaco
Serbia
Italy
Black Sea
Kosovo
Bulgaria
North Macedonia
Albania
Tyrrhenian Sea
Spain
Greece
Türkiye
Gibraltar
Malta
Cyprus
Syria
Mediterranean Sea
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Tunisia
Jordan
Israel
Morocco
Algeria
Libya
Egypt

3,236.78 km
Suez Canal
Amsterdam
Isle of Man
Ireland
Poland
Belarus
Germany
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Syria
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Jordan
Israel
Morocco
Algeria
Libya
Egypt
Black Sea

3,470.52 km
Suez Canal
London
Isle of Man
Ireland
Netherlands
Belgium
Germany
Poland
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Malta
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Mediterranean Sea
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Morocco
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Algeria
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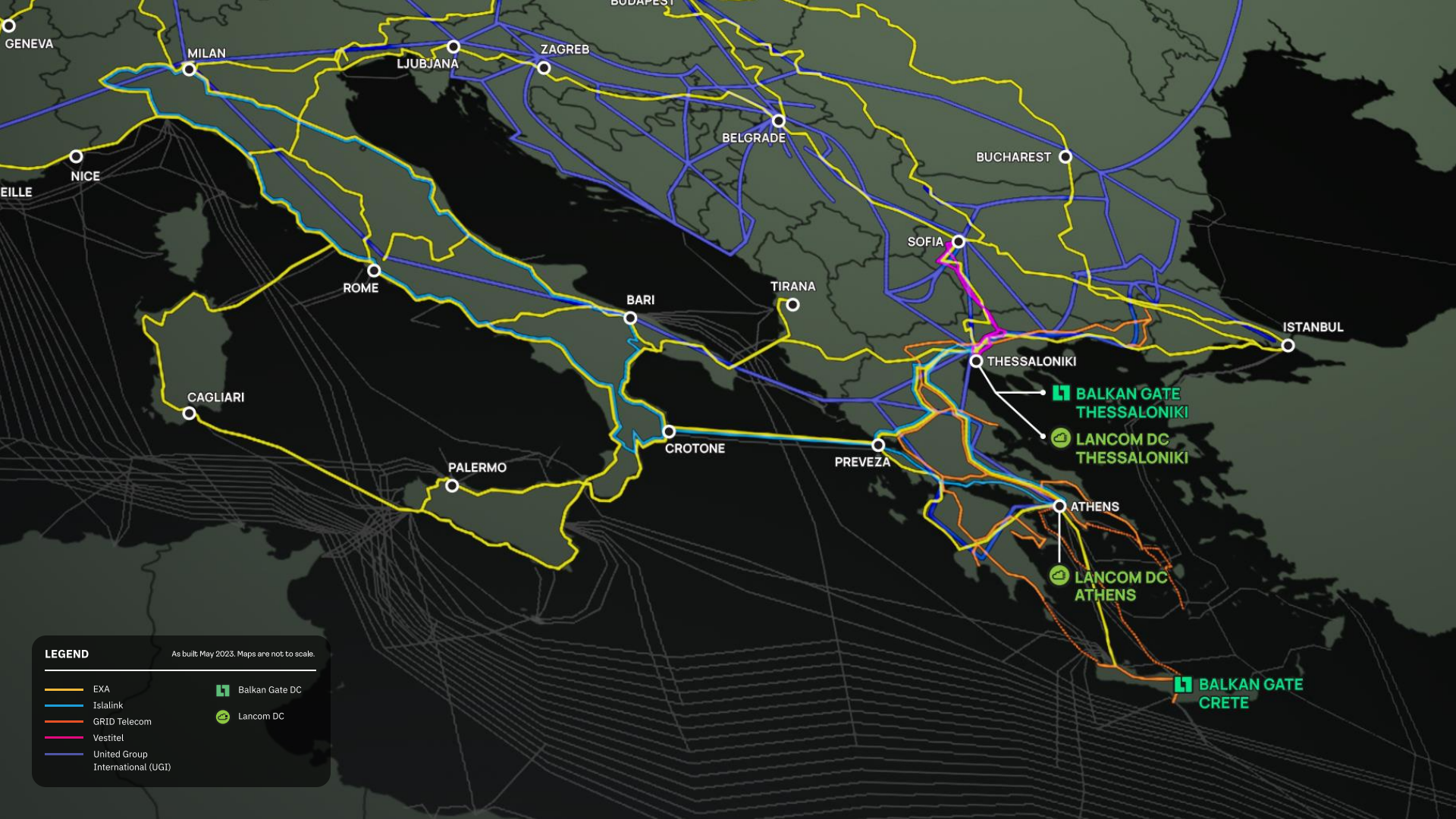
Black Sea

Definition of straight line

Shortest distance between two points

It doesn't make sense to hire smart people and then tell them what to do; we hire smart people so they can tell us what to do.

Steve Jobs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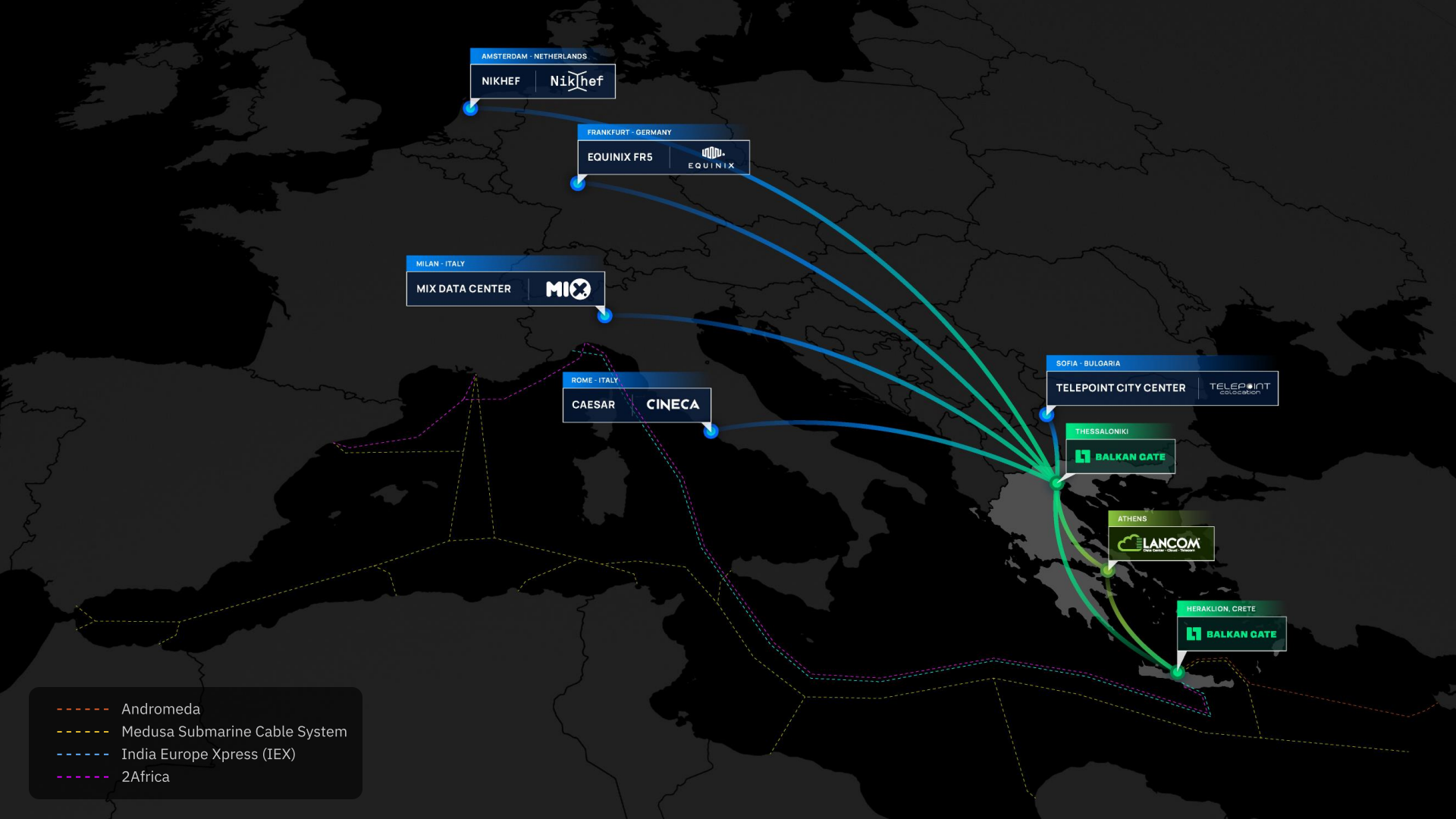
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NIKHEF
Nikhef
FRANKFURT - GERMANY
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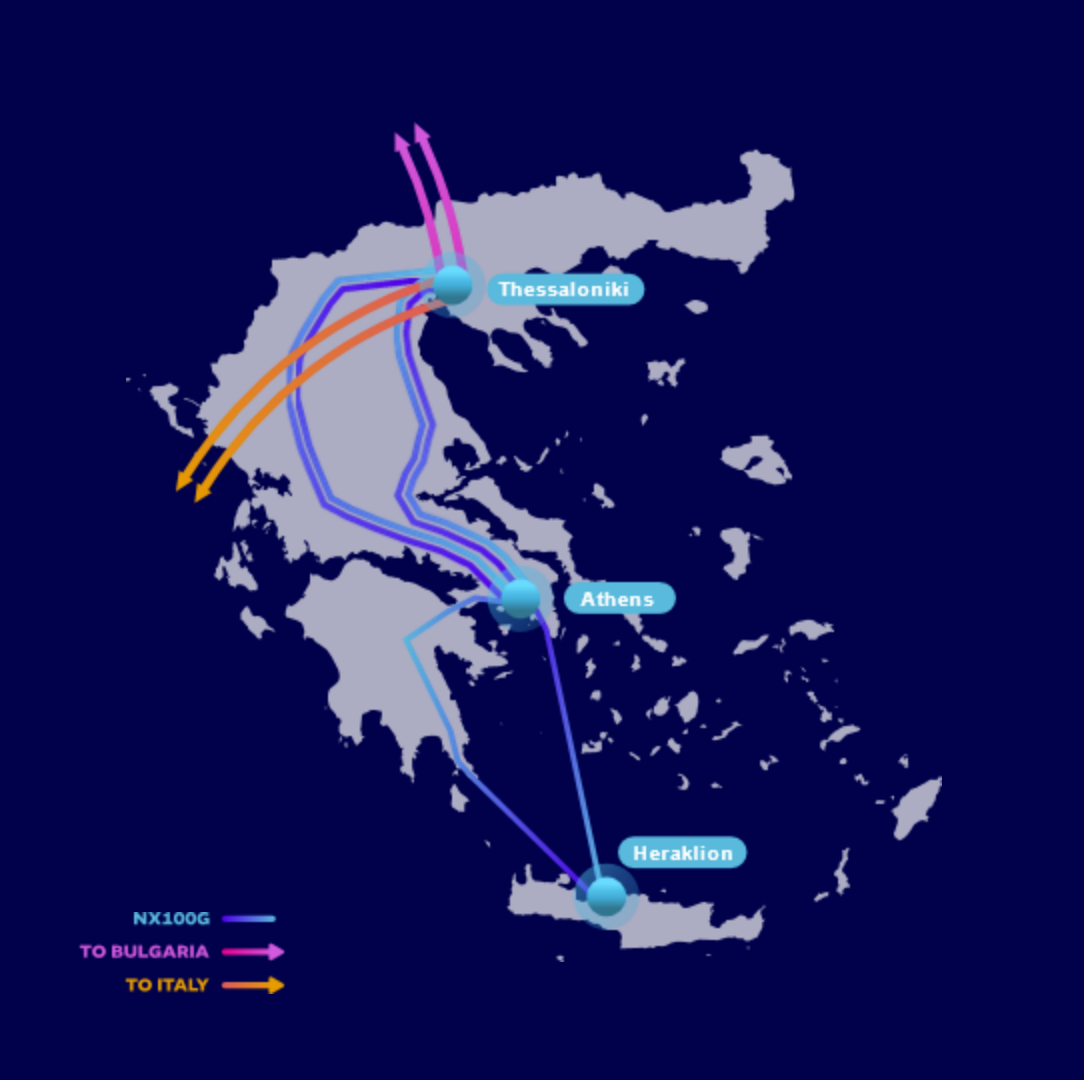
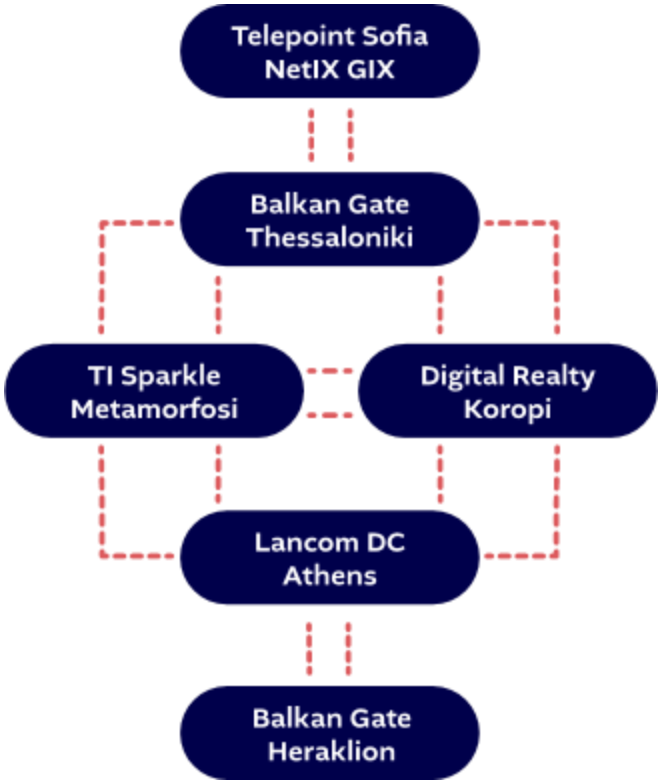
EQUINIX
MILAN - ITALY
MIX DATA CENTER
MIX
ROME - ITALY
CAESAR
CINECA
SOFIA - BULGARIA
TELEPOINT CITY CENTER
TELEPOINT colocation
THESSALONIKI
BALKAN GATE
ATHENS
LANCOM
HERAKLION, CRETE
BALKAN GATE
Andromeda
Medusa Submarine Cable System
India Europe Xpress (IEX)
2Africa

NetIX Greece
Your Network
Cross Connect
NetIX Athens
NetIX Thessaloniki
NetIX Heraklion
Cross Connect
Another Network


Thessaloniki
Athens
Heraklion
NX100G
TO BULGARIA
TO ITALY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Metamorfosi
Digital Realty
Koropi
Lancom DC
Athens
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Heraklion
NX100G

Thank you!

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